

Massachusetts Division of Insurance
Quarterly Report of Health Maintenance Organization Membership in Closed Network Health Plans
as of June 30, 2017¹

Closed Network

COMPARISON OF 2ND QUARTER MEMBERSHIP TO THOSE OF PRIOR THREE QUARTERS	3rd Quarter 2016 Members at End of Quarter	4th Quarter 2016 Members at End of Quarter	1st Quarter 2017 Members at End of Quarter	2nd Quarter 2017 Members at End of Quarter	Member Change 1st Qtr. 17 to 2nd Qtr. 17	Percent Change 1st Qtr. 17 to 2nd Qtr. 17	2nd Quarter 2017 Share of Massachusetts Closed Network Market
Aetna Health Inc. ²	2,958	3,052	2,493	2,523	30	1.2%	0.1%
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.	437,560	438,627	437,909	445,562	7,653	1.7%	20.5%
Boston Medical Center Health Plan, Inc.	224,558	212,097	242,910	244,432	1,522	0.6%	11.2%
CeltiCare Health Plan of Massachusetts, Inc.	35,601	38,773	32,709	42,579	9,870	30.2%	2.0%
ConnectiCare of Massachusetts, Inc.	617	554	531	406	(123)	-23.2%	0.0%
Fallon Community Health Plan, Inc.	128,794	133,754	110,579	109,997	(582)	-0.5%	5.1%
Harvard Pilgrim Health Care, Inc.	198,453	187,427	174,199	162,437	(11,762)	-6.8%	7.5%
Health New England, Inc.	158,550	157,169	147,592	144,449	(3,143)	-2.1%	6.6%
Minuteman Health, Inc. ³	6,252	6,079	8,122	8,611	489	6.0%	0.4%
Neighborhood Health Plan, Inc.	454,368	435,478	394,285	376,325	(17,960)	-4.6%	17.3%
Tufts Health Public Plans, Inc. (formerly Network Health, LLC)	327,787	332,051	359,491	361,314	1,823	0.5%	16.6%
Tufts Associated HMO, Inc. ⁴	281,700	281,037	274,142	274,615	473	0.2%	12.6%
Totals	2,257,198	2,226,098	2,184,962	2,173,252	(11,710)	-0.5%	100.0%

PPO

COMPARISON OF 2ND QUARTER MEMBERSHIP TO THOSE OF PRIOR THREE QUARTERS	3rd Quarter 2016 Members at End of Quarter	4th Quarter 2016 Members at End of Quarter	1st Quarter 2017 Members at End of Quarter	2nd Quarter 2017 Members at End of Quarter	Member Change 1st Qtr. 17 to 2nd Qtr. 17	Percent Change 1st Qtr. 17 to 2nd Qtr. 17	2nd Quarter 2017 Share of Massachusetts PPO Market
Aetna Health Inc. ²	36	4	56	55	(1)	-1.8%	0.0%
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.	166,810	171,647	172,044	174,277	2,233	1.3%	87.9%
Boston Medical Center Health Plan, Inc.	0	0	0	0	0	0.0%	0.0%
CeltiCare Health Plan of Massachusetts, Inc.	0	0	0	0	0	0.0%	0.0%
ConnectiCare of Massachusetts, Inc.	87	83	57	56	(1)	-1.8%	0.0%
Fallon Community Health Plan, Inc.	11	10	0	0	0	0.0%	0.0%
Harvard Pilgrim Health Care, Inc.	25,629	24,660	20,780	19,492	(1,288)	-6.2%	9.8%
Health New England, Inc.	2,487	2,587	2,637	2,707	70	2.7%	1.4%
Minuteman Health, Inc. ³	596	599	309	443	134	43.4%	0.2%
Neighborhood Health Plan, Inc.	279	333	319	399	80	25.1%	0.2%
Tufts Health Public Plans, Inc. (formerly Network Health, LLC)	0	0	0	0	0	0.0%	0.0%
Tufts Associated HMO, Inc. ⁴	1,077	991	912	785	(127)	-13.9%	0.4%
Totals	197,012	200,914	197,114	198,214	1,100	0.6%	100.0%

¹ Information reported by HMOs as of the end of the second quarter of 2017 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

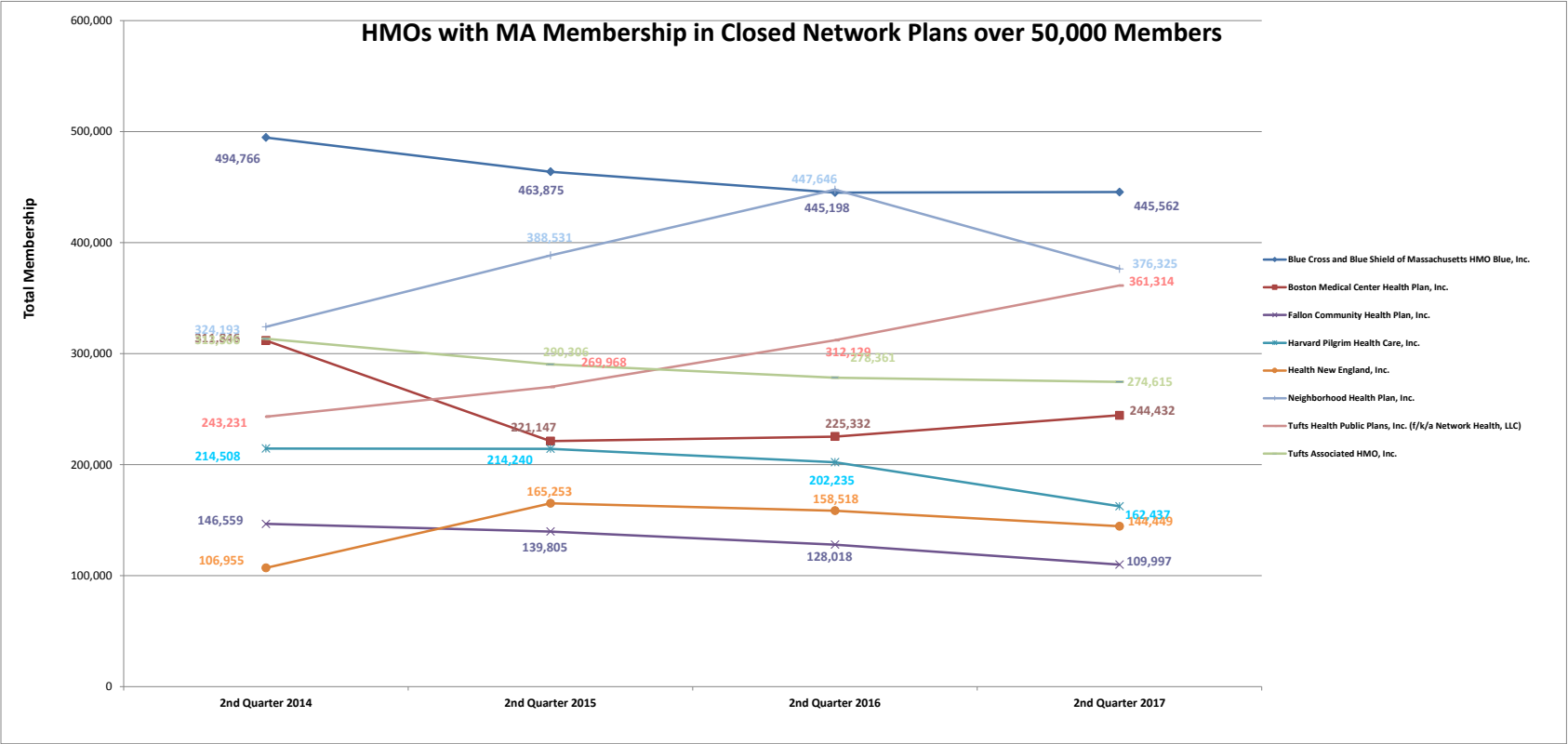
² Starting with the first quarter of 2017, carriers are no longer submitting data for this report directly to the Division. Instead, the first quarter 2017 data shown in this report was produced by the Center for Health Information and Analysis using data submissions by the HMOs to the All-Payer Claims Database.

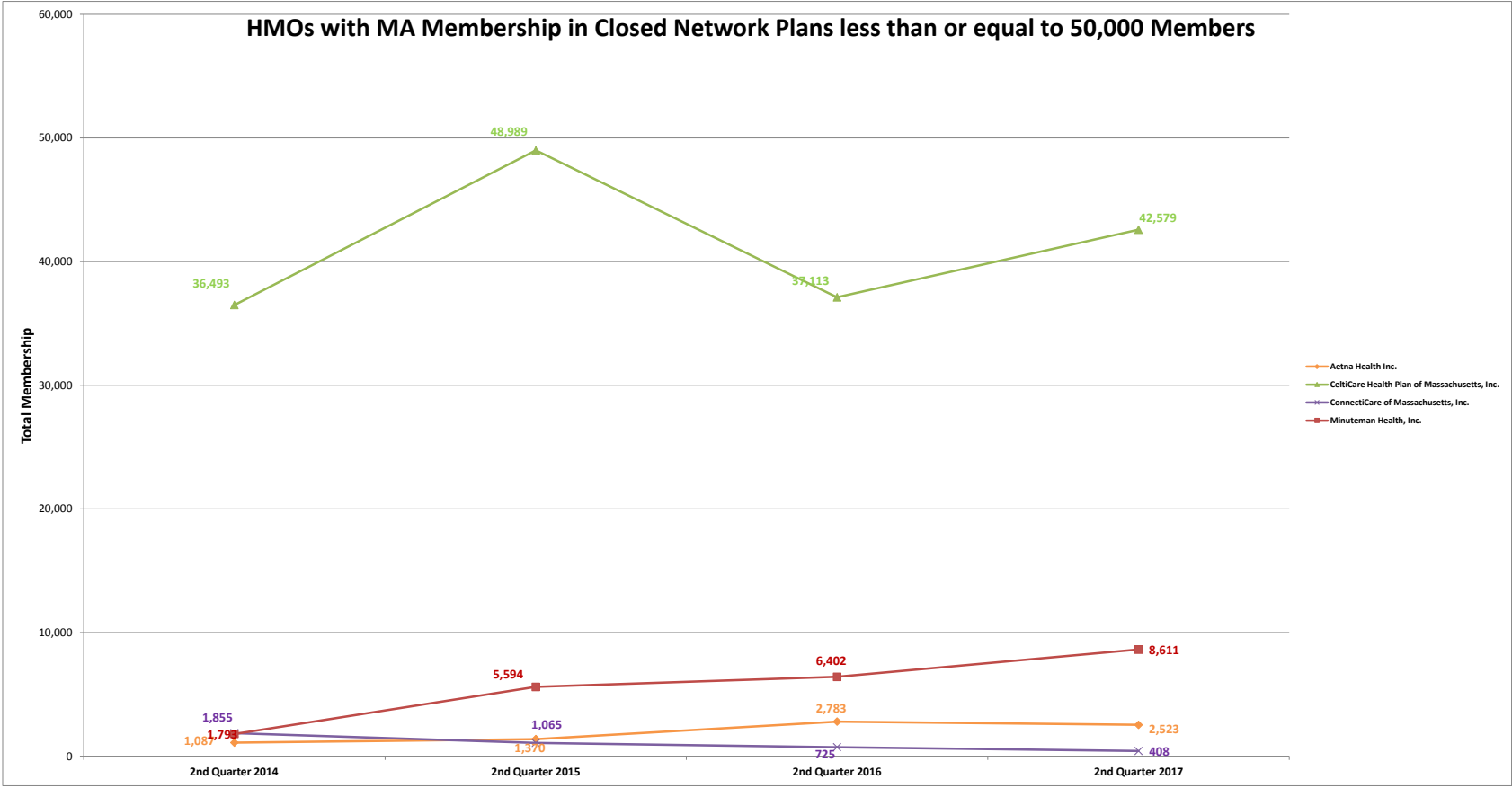
As a result, comparing membership from the fourth quarter of 2016 to the first quarter of 2017 may not be appropriate, as the data is taken from separate sources.

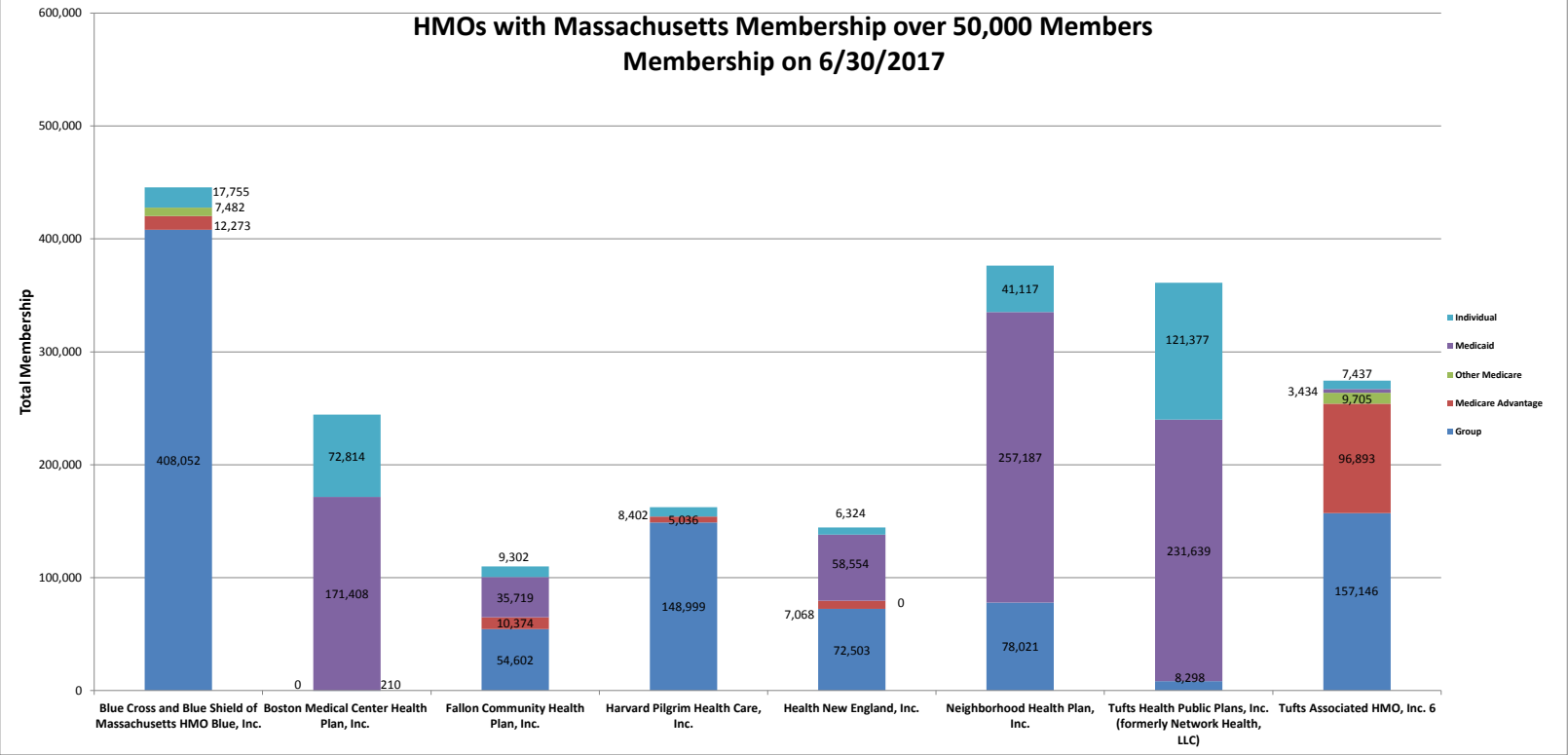
³ Effective September 1, 2010, Aetna Health Inc. ceased offering small group health plans in Massachusetts and began nonrenewing all small group health business as of April 1, 2011.

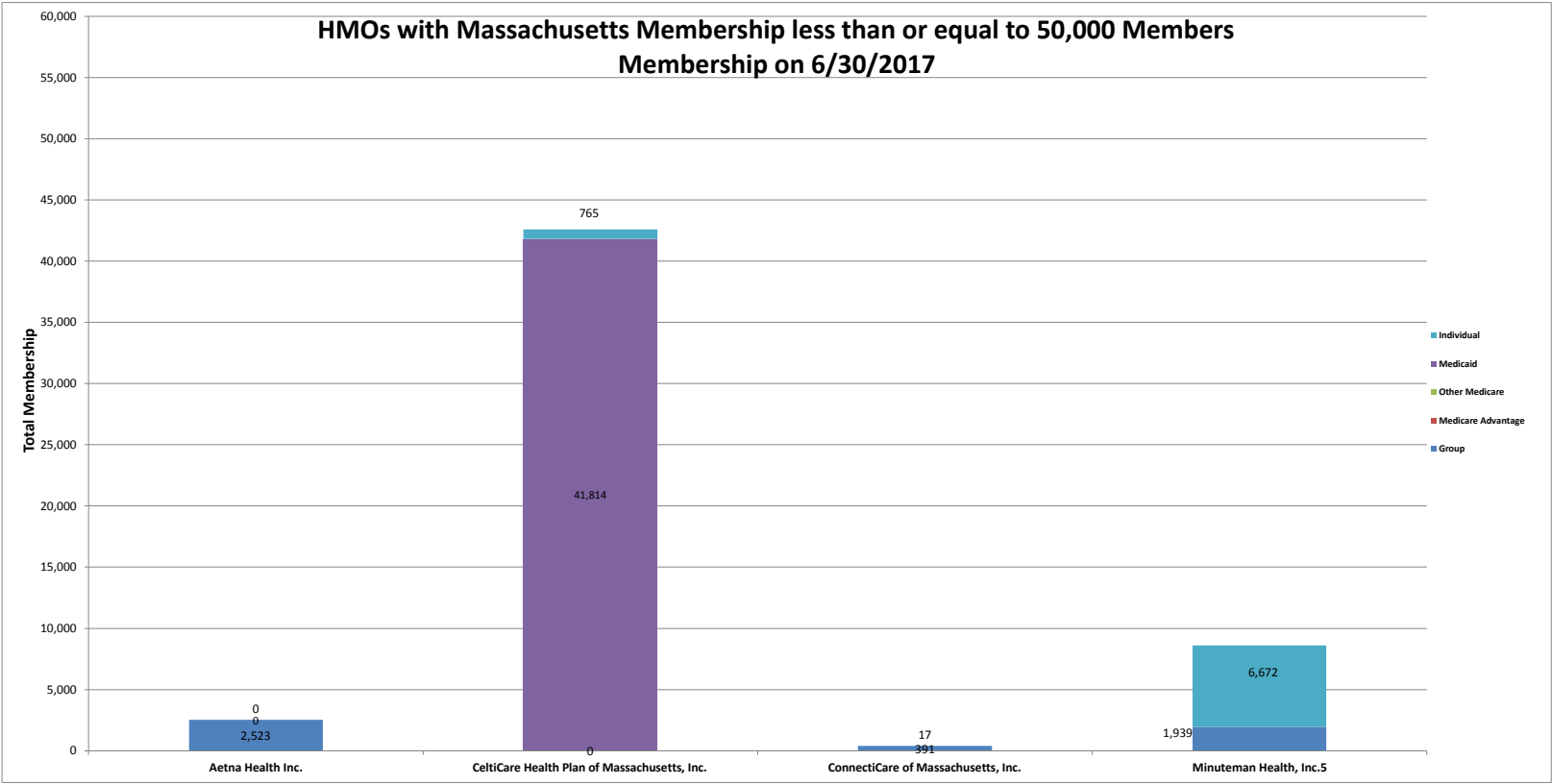
⁴ Membership in plans offered by Minuteman Health, Inc. began January 1, 2014

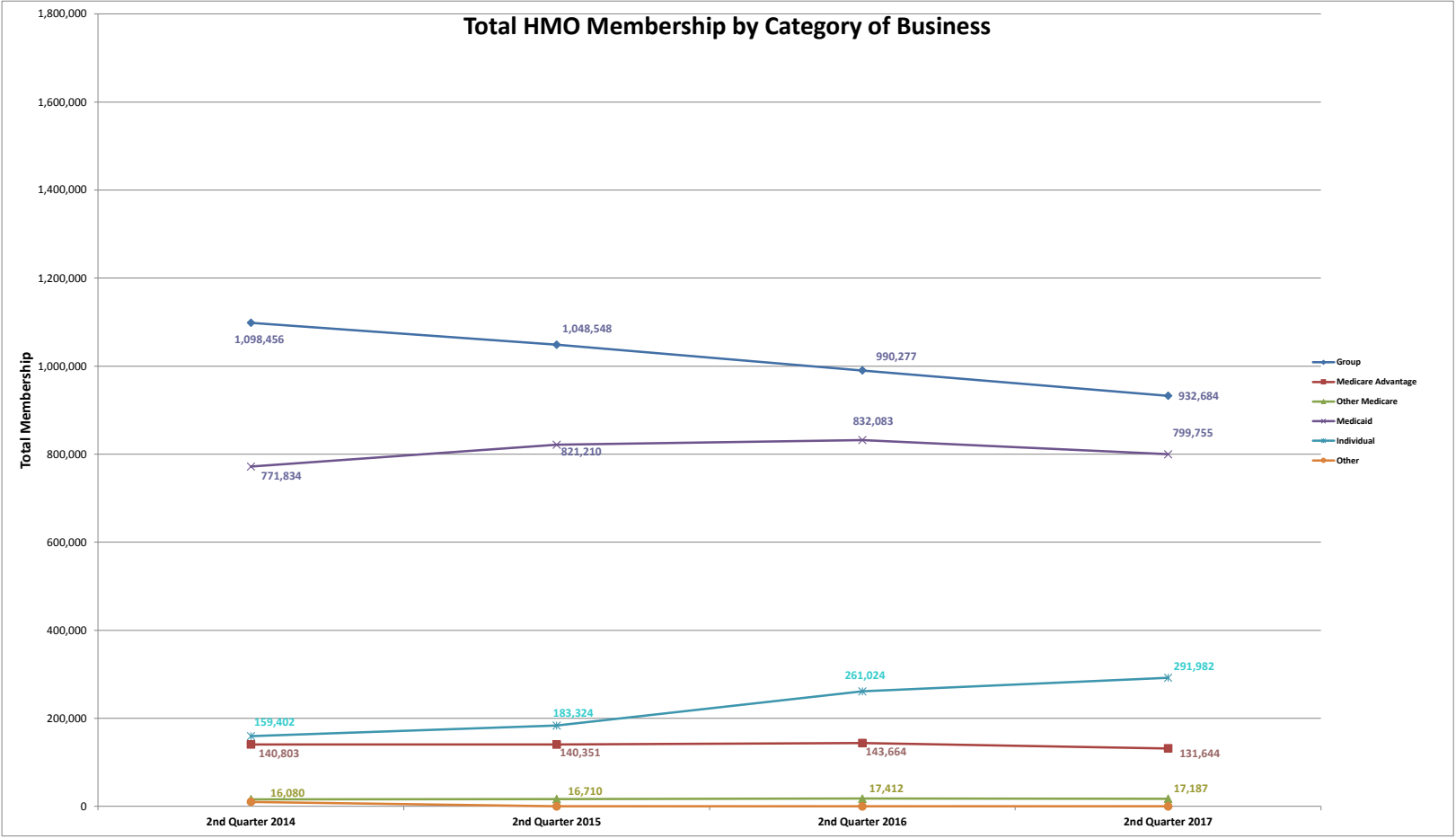
⁵ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP").



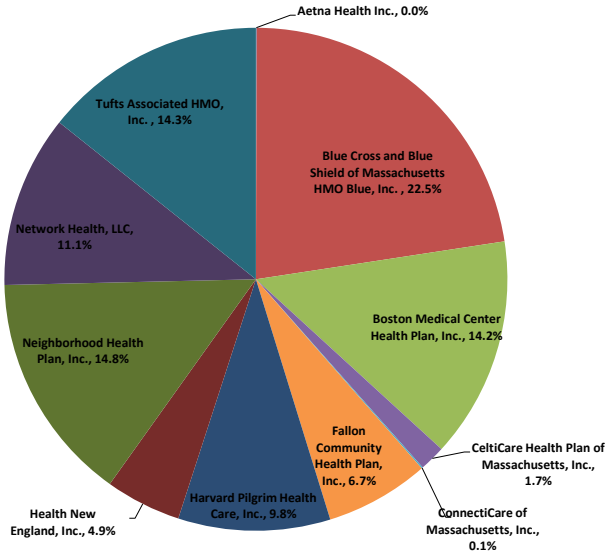




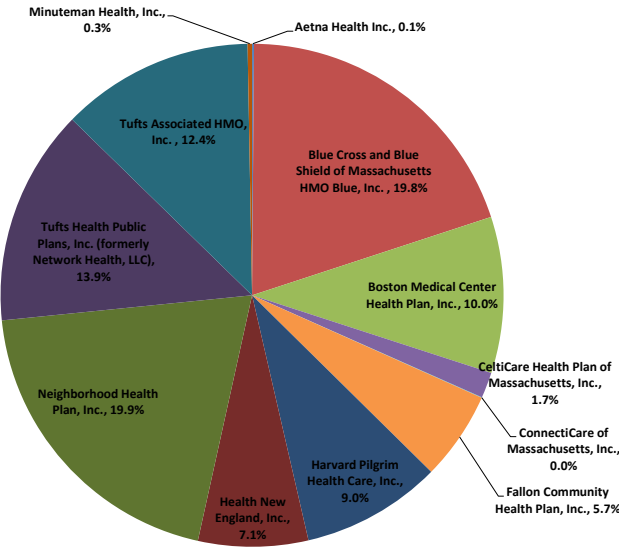




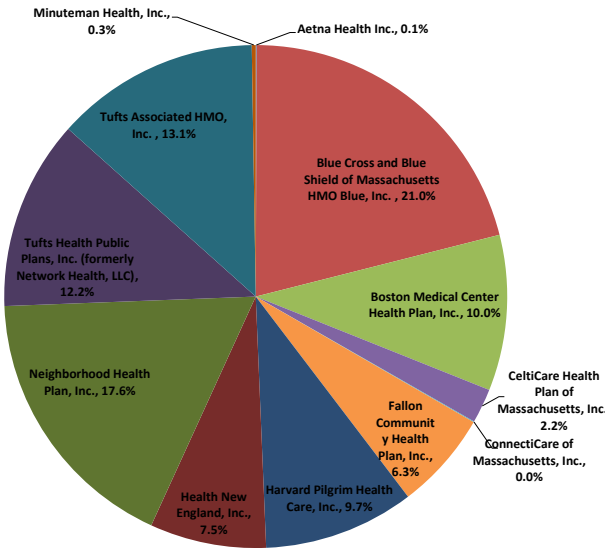
2nd Quarter 2014 Share of Massachusetts HMO Market



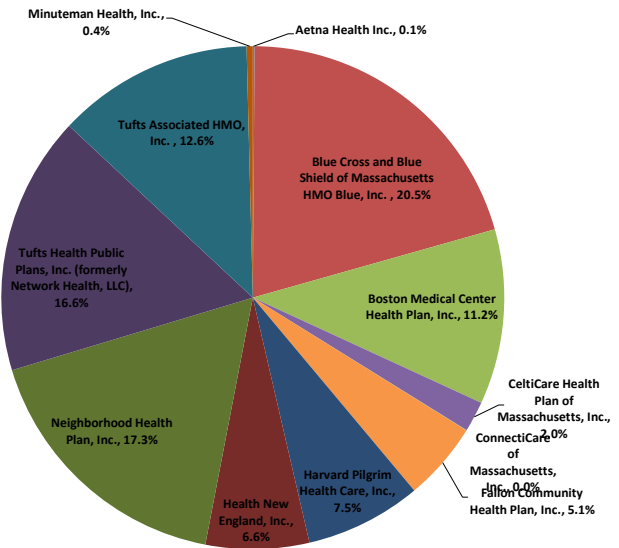
2nd Quarter 2016 Share of Massachusetts HMO Market



2nd Quarter 2015 Share of Massachusetts HMO Market



2nd Quarter 2017 Share of Massachusetts HMO Market



Massachusetts Division of Insurance
Quarterly Report of Health Maintenance Organization Membership in Closed Network Health Plans
as of June 30, 2017^{1,2}

TOTAL MEMBERSHIP BY COUNTY

Closed Network

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Aetna Health Inc. ³	7	32	52	0	801	7	21	8	919	0	186	100	172	218	2,523
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.	14,716	9,146	35,032	1,009	51,230	4,131	19,366	10,056	111,834	982	52,388	40,620	34,093	60,959	445,562
Boston Medical Center Health Plan, Inc.	15,898	1,182	45,634	324	31,777	2,309	33,024	7,884	24,035	198	13,880	21,627	35,885	10,775	244,432
CeltiCare Health Plan of Massachusetts, Inc.	1,886	1,350	4,971	34	2,159	536	4,469	811	5,342	31	3,869	3,898	8,031	5,192	42,579
ConnectiCare of Massachusetts, Inc.	0	1	0	0	0	15	325	63	0	0	0	0	0	4	408
Fallon Community Health Plan, Inc.	573	338	3,080	1	8,230	1,428	5,511	1,332	18,811	0	2,978	3,468	850	63,397	109,997
Harvard Pilgrim Health Care, Inc.	5,669	1,171	12,023	539	17,277	1,143	2,656	2,701	44,567	224	20,539	15,923	14,498	23,507	162,437
Health New England, Inc.	11	17,775	17	2	24	14,864	87,284	21,281	57	0	12	8	27	3,087	144,449
Minuteman Health, Inc. ⁴	3	0	1,419	0	1,407	0	4	0	2,283	0	736	1,085	598	1,076	8,611
Neighborhood Health Plan, Inc.	12,056	2,583	28,062	4,465	77,239	499	7,246	778	82,323	3,092	38,185	27,410	71,497	20,890	376,325
Tufts Health Public Plans, Inc. (formerly Network Health, LLC)	13,626	8,792	30,099	50	38,475	1,590	18,201	4,557	85,697	29	28,088	23,538	41,771	66,801	361,314
Tufts Associated HMO, Inc. ⁵	8,653	1,515	16,261	169	33,178	842	8,801	3,067	84,329	52	34,523	23,335	19,303	40,587	274,615
Total HMO Members	73,098	43,885	176,650	6,593	261,797	27,364	186,908	52,538	460,197	4,608	195,384	161,012	226,725	296,493	2,173,252
2016 Massachusetts Population ⁶	214,276	126,903	558,324	17,246	779,018	70,382	468,467	161,816	1,589,774	11,008	697,181	513,565	784,230	819,589	6,811,779
Market Penetration Rate ⁷	34.11%	34.58%	31.64%	38.23%	33.61%	38.88%	39.90%	32.47%	28.95%	41.86%	28.02%	31.35%	28.91%	36.18%	31.90%

PPO

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Aetna Health Inc. ³	0	0	0	0	26	0	1	3	8	0	2	4	5	6	55
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.	5,166	1,065	9,687	519	19,012	1,569	5,916	2,801	57,037	984	24,304	12,042	17,083	17,092	174,277
Boston Medical Center Health Plan, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
CeltiCare Health Plan of Massachusetts, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
ConnectiCare of Massachusetts, Inc.	0	1	0	0	0	4	37	14	0	0	0	0	0	0	56
Fallon Community Health Plan, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Harvard Pilgrim Health Care, Inc.	479	73	698	137	2,549	95	171	211	7,270	45	2,909	1,203	2,184	1,468	19,492
Health New England, Inc.	22	431	12	0	34	260	1,154	423	64	0	19	11	13	264	2,707
Minuteman Health, Inc. ⁴	1	0	73	0	87	0	3	1	128	2	44	50	17	37	443
Neighborhood Health Plan, Inc.	30	0	29	0	69	0	5	1	74	1	56	50	53	31	399
Tufts Health Public Plans, Inc. (formerly Network Health, LLC)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Tufts Associated HMO, Inc. ⁵	3	25	56	0	93	4	9	4	258	0	138	81	69	45	785
Total HMO Members	5,701	1,595	10,555	656	21,870	1,932	7,296	3,458	64,839	1,032	27,472	13,441	19,424	18,943	198,214
2016 Massachusetts Population ⁶	214,276	126,903	558,324	17,246	779,018	70,382	468,467	161,816	1,589,774	11,008	697,181	513,565	784,230	819,589	6,811,779
Market Penetration Rate ⁷	2.66%	1.26%	1.89%	3.80%	2.81%	2.75%	1.56%	2.14%	4.08%	9.38%	3.94%	2.62%	2.48%	2.31%	2.91%

¹ Information reported by HMOs as of the end of the second quarter of 2017 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

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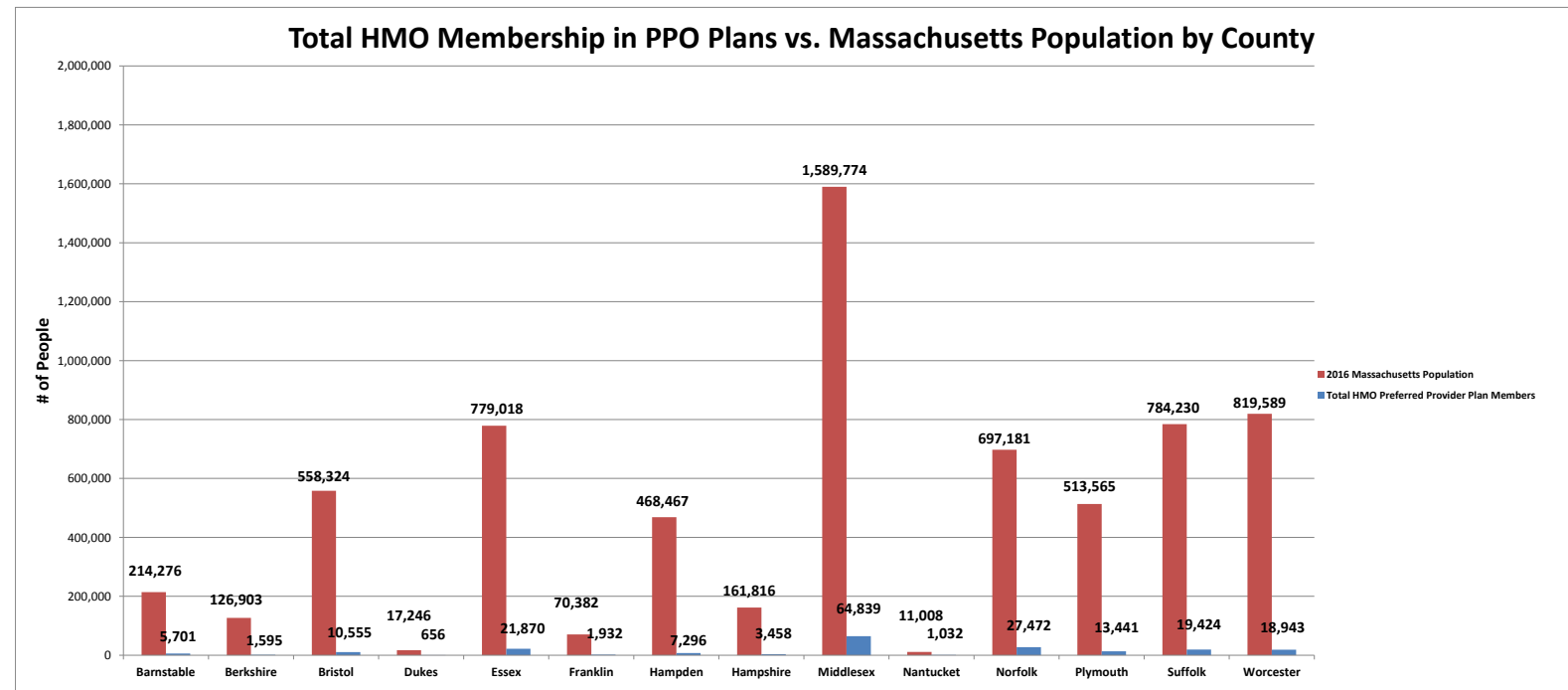
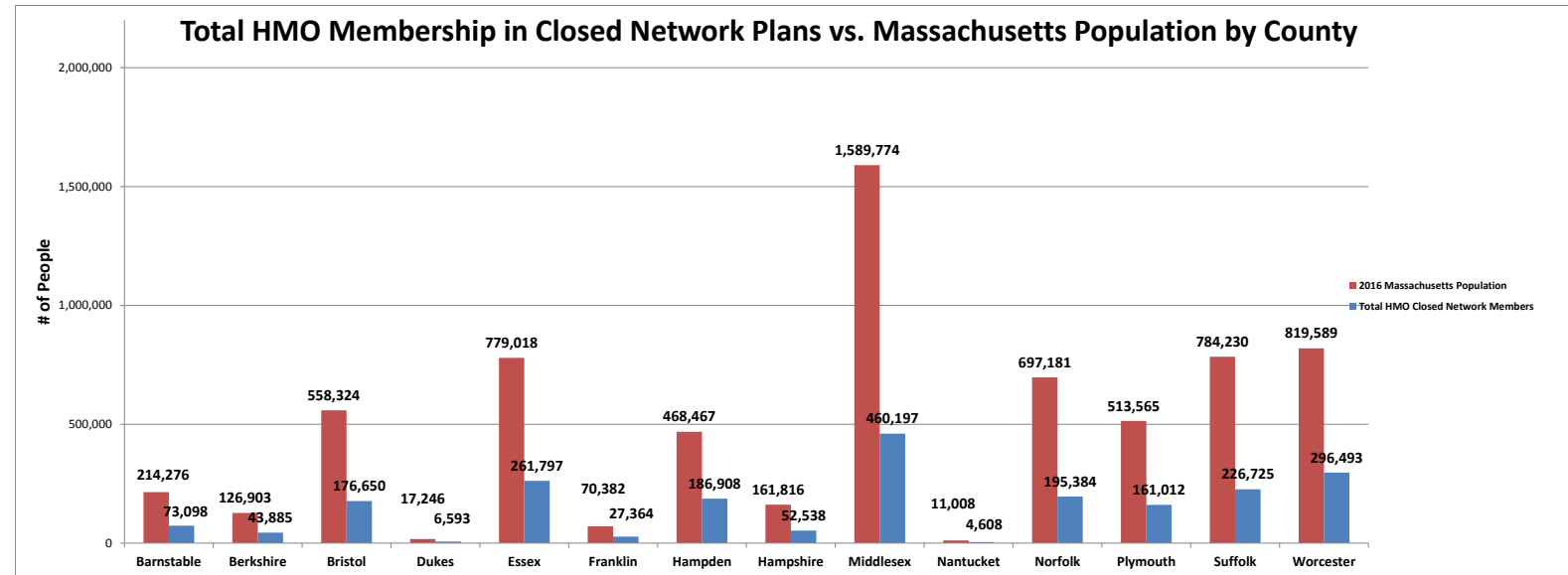
⁴ Membership in plans offered by Minuteman Health, Inc. began January 1, 2014

⁵ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).

⁶ 2016 Population Source: U.S. Census Bureau; Vintage 2016 Population Estimates: Population Estimates;

⁷ Total HMO members in each county divided by the 2016 population in each county.

TOTAL MEMBERSHIP BY COUNTY



Massachusetts Division of Insurance
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as of June 30, 2017¹

GROUP MEMBERSHIP BY COUNTY

Closed Network

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Group^{2,3} Members															
Aetna Health Inc.⁴	7	32	52	0	801	7	21	8	919	0	186	100	172	218	2,523
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.	12,634	8,738	32,166	896	47,719	3,496	16,948	9,078	102,692	837	47,748	37,296	31,632	56,172	408,052
Boston Medical Center Health Plan, Inc.	7	0	27	0	21	4	10	11	58	0	32	11	27	2	210
CeltiCare Health Plan of Massachusetts, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
ConnectiCare of Massachusetts, Inc.	0	1	0	0	0	15	312	59	0	0	0	0	0	4	391
Fallon Community Health Plan, Inc.	56	318	1,876	0	3,144	987	3,082	1,147	8,242	0	1,795	2,482	566	30,907	54,602
Harvard Pilgrim Health Care, Inc.	5,207	1,043	9,282	451	16,162	1,066	2,432	2,559	41,429	181	18,773	14,458	13,545	22,411	148,999
Health New England, Inc.	8	7,601	3	2	13	7,830	38,704	15,482	40	0	4	5	11	2,800	72,503
Minuteman Health, Inc.⁵	1	0	513	0	359	0	1	0	411	0	132	286	93	143	1,939
Neighborhood Health Plan, Inc.	4,699	22	4,849	989	17,374	28	160	21	17,259	714	9,237	5,838	14,031	2,800	78,021
Tufts Health Public Plans, Inc. (formerly Network Health, LLC)	1,189	117	776	9	1,172	7	179	103	2,043	1	869	794	380	659	8,298
Tufts Associated HMO, Inc.⁶	4,984	1,264	13,066	130	19,839	582	3,003	1,765	42,499	40	20,864	16,279	13,248	19,583	157,146
Total Group Members	28,792	19,136	62,610	2,477	106,604	14,022	64,852	30,233	215,592	1,773	99,640	77,549	73,705	135,699	932,684

PPO

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Group^{2,3} Members															
Aetna Health Inc.⁴	0	0	0	0	26	0	1	3	8	0	2	4	5	6	55
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.	2,046	933	6,481	440	14,497	502	2,643	1,223	48,491	843	19,448	8,867	14,880	9,971	131,265
ConnectiCare of Massachusetts, Inc.	0	1	0	0	0	4	37	14	0	0	0	0	0	0	56
Harvard Pilgrim Health Care, Inc.	406	55	652	115	2,399	95	147	192	6,714	41	2,706	1,132	2,018	1,388	18,060
Health New England, Inc.	22	403	12	0	34	260	1,149	420	64	0	19	11	13	263	2,670
Minuteman Health, Inc.⁵	1	0	71	0	87	0	3	1	127	2	44	50	17	37	440
Neighborhood Health Plan, Inc.	30	0	29	0	69	0	5	1	74	1	56	50	53	31	399
Tufts Associated HMO, Inc.⁶	3	25	56	0	93	4	9	4	258	0	138	81	69	45	785
Total Group Members	2,508	1,417	7,301	555	17,205	865	3,994	1,858	55,736	887	22,413	10,195	17,055	11,741	153,730

¹ Information reported by HMOs as of the end of the 2nd quarter of 2017 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

² Starting with the first quarter of 2017, carriers are no longer submitting data for this report directly to the Division. Instead, the first quarter 2017 data (and subsequent quarters) shown in this report was produced by the Center for Health Information and Analysis using data submissions by the HMOs to the All-Payer Claims Database. As a result, comparing membership from the fourth quarter of 2016 to the first quarter of 2017 may not be appropriate, as the data is taken from separate sources.

³ Includes all commercial group members as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1." Carriers that do not have any "Group" business are not reflected on this report.

⁴ Effective September 1, 2010, Aetna Health Inc. ceased offering small group health plans in Massachusetts and will begin nonrenewing all small group health business as of April 1, 2011.

⁵ Membership in plans offered by Minuteman Health, Inc. began January 1, 2014

⁶ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP").

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MEDICARE ADVANTAGE MEMBERSHIP BY COUNTY

Closed Network

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Medicare Advantage Members ^{2,3}															
Aetna Health Inc. ⁴	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.	842	0	1,453	0	895	448	1,401	507	1,349	1	1,238	1,132	486	2,521	12,273
Boston Medical Center Health Plan, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Fallon Community Health Plan, Inc.	365	0	626	0	331	199	1,516	85	873	0	269	412	78	5,620	10,374
Harvard Pilgrim Health Care, Inc.	0	0	2,339	0	404	0	0	0	423	0	551	710	245	364	5,036
Health New England, Inc.	1	435	0	0	1	1,039	4,088	1,499	1	0	1	0	0	3	7,068
Tufts Associated HMO, Inc. ⁵	2,586	3	2,280	2	11,253	5	5,193	963	35,176	0	11,242	5,501	4,242	18,447	96,893
Total Medicare Advantage Members	3,794	438	6,698	2	12,884	1,691	12,198	3,054	37,822	1	13,301	7,755	5,051	26,955	131,644

PPO

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Medicare Advantage Members ^{2,3}															
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.	2,828	0	2,961	0	3,865	1,015	3,164	1,444	6,177	0	3,877	2,851	1,606	6,780	36,568
Fallon Community Health Plan, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Health New England, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Medicare Advantage Members	2,828	0	2,961	0	3,865	1,015	3,164	1,444	6,177	0	3,877	2,851	1,606	6,780	36,568

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Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).

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OTHER MEDICARE MEMBERSHIP BY COUNTY

Closed Network

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Other Medicare Members ^{2,3}															
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ⁴	357	61	646	12	803	5	545	60	2,259	0	865	773	394	702	7,482
Boston Medical Center Health Plan, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Health New England, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Tufts Associated HMO, Inc. ⁵	402	158	344	7	1,178	169	389	222	2,897	2	893	491	752	1,801	9,705
Total Other Medicare Members	759	219	990	19	1,981	174	934	282	5,156	2	1,758	1,264	1,146	2,503	17,187

PPO

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Other Medicare Members ^{2,3}															
N/A	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Other Medicare Members	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

¹ Information reported by HMOs as of the end of the 2nd quarter of 2017 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

² Starting with the first quarter of 2017, carriers are no longer submitting data for this report directly to the Division. Instead, the first quarter 2017 data shown in this report was produced by the Center for Health Information and Analysis using data submissions by the HMOs to the All-Payer Claims Database. As a result, comparing membership from the fourth quarter of 2016 to the first quarter of 2017 may not be appropriate, as the data is taken from separate sources.

³ Carriers that do not have any "Other Medicare" business are not reflected on this report.

⁴ Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. offers a group "Medicare Wrap-Around" product under the name "Managed Blue for Seniors."

⁵ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP). TAHMO offers a group "Medicare Wrap-Around" product under the name "Tufts Medicare Complement" (TMC).

Massachusetts Division of Insurance
Quarterly Report of Health Maintenance Organization Membership in Closed Network Health Plans
as of June 30, 2017¹
MEDICAID MEMBERSHIP BY COUNTY

Closed Network

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at
Medicaid² Members³	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter
Boston Medical Center Health Plan, Inc.	10,813	1,178	37,386	324	17,204	2,172	27,051	5,569	13,778	196	8,489	15,434	23,483	8,331	171,408
CeltiCare Health Plan of Massachusetts, Inc.	1,682	1,322	4,914	1	2,124	429	4,449	796	5,276	2	3,834	3,855	8,011	5,119	41,814
Fallon Community Health Plan, Inc.	143	2	426	1	4,567	208	739	39	8,409	0	614	202	151	20,218	35,719
Health New England, Inc.⁴	2	9,005	14	0	7	3,575	42,447	3,376	13	0	7	3	16	89	58,554
Neighborhood Health Plan, Inc.	5,773	2,558	21,370	1,573	52,608	468	6,710	738	54,049	989	23,236	18,479	53,628	15,008	257,187
Tufts Health Public Plans, Inc. (formerly Network Health, LLC)	6,180	4,173	19,567	10	26,591	1,323	12,617	2,148	50,009	4	14,396	14,270	29,240	51,111	231,639
Tufts Associated HMO, Inc.⁵	413	0	193	0	213	0	31	1	1,096	0	379	482	581	45	3,434
Total Medicaid Members	25,006	18,238	83,870	1,909	103,314	8,175	94,044	12,667	132,630	1,191	50,955	52,725	115,110	99,921	799,755

PPO

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at
Medicaid² Members³	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter
N/A	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Medicaid Members	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

¹ Information reported by HMOs as of the end of the 2nd quarter of 2017 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

² Starting with the first quarter of 2017, carriers are no longer submitting data for this report directly to the Division. Instead, the first quarter 2017 data shown in this report was produced by the Center for Health Information and Analysis using data submissions by the HMOs to the All-Payer Claims Database. As a result, comparing membership from the fourth quarter of 2016 to the first quarter of 2017 may not be appropriate, as the data is taken from separate sources.

³ Carriers that do not have any "Medicaid" business are not reflected on this report.

⁴ Effective July 1, 2010 Health New England, Inc. began enrolling Medicaid members.

⁵ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).

Massachusetts Division of Insurance
Quarterly Report of Health Maintenance Organization Membership in Closed Network Health Plans
as of June 30, 2017¹

INDIVIDUAL MEMBERSHIP BY COUNTY

Closed Network

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Individual Members^{2,3}															
Aetna Health Inc.⁴	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.	883	347	767	101	1,813	182	472	411	5,534	144	2,537	1,419	1,581	1,564	17,755
Boston Medical Center Health Plan, Inc.	5,078	4	8,221	0	14,552	133	5,963	2,304	10,199	2	5,359	6,182	12,375	2,442	72,814
CeltiCare Health Plan of Massachusetts, Inc.	204	28	57	33	35	107	20	15	66	29	35	43	20	73	765
ConnectiCare of Massachusetts, Inc.	0	0	0	0	0	0	13	4	0	0	0	0	0	0	17
Fallon Community Health Plan, Inc.	9	18	152	0	188	34	174	61	1,287	0	300	372	55	6,652	9,302
Harvard Pilgrim Health Care, Inc.	462	128	402	88	711	77	224	142	2,715	43	1,215	755	708	732	8,402
Health New England, Inc.	0	734	0	0	3	2,420	2,045	924	3	0	0	0	0	195	6,324
Minuteman Health, Inc.⁵	2	0	906	0	1,048	0	3	0	1,872	0	604	799	505	933	6,672
Neighborhood Health Plan, Inc.	1,584	3	1,843	1,903	7,257	3	376	19	11,015	1,389	5,712	3,093	3,838	3,082	41,117
Tufts Health Public Plans, Inc. (formerly Network Health, LLC)	6,257	4,502	9,756	31	10,712	260	5,405	2,306	33,645	24	12,823	8,474	12,151	15,031	121,377
Tufts Associated HMO, Inc.⁶	268	90	378	30	695	86	185	116	2,661	10	1,145	582	480	711	7,437
Total Individual Members	14,747	5,854	22,482	2,186	37,014	3,302	14,880	6,302	68,997	1,641	29,730	21,719	31,713	31,415	291,982

PPO

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Individual Members^{2,3}															
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.	292	132	245	79	650	52	109	134	2,369	141	979	324	597	341	6,444
ConnectiCare of Massachusetts, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Harvard Pilgrim Health Care, Inc.	73	18	46	22	150	0	24	19	556	4	203	71	166	80	1,432
Health New England, Inc.	0	28	0	0	0	0	5	3	0	0	0	0	0	1	37
Minuteman Health, Inc.⁵	0	0	2	0	0	0	0	0	1	0	0	0	0	0	3
Tufts Associated HMO, Inc.⁶	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Individual Members	365	178	293	101	800	52	138	156	2,926	145	1,182	395	763	422	7,916

¹ Information reported by HMOs as of the end of the 2nd quarter of 2017 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

² Starting with the first quarter of 2017, carriers are no longer submitting data for this report directly to the Division. Instead, the first quarter 2017 data shown in this report was produced by the Center for Health Information and Analysis using data submissions by the HMOs to the All-Payer Claims Database. As a result, comparing membership from the fourth quarter of 2016 to the first quarter of 2017 may not be appropriate, as the data is taken from separate sources.

³ Carriers that do not show any "Individual" members are not reflected on this report.

⁴ Effective September 1, 2010 Aetna Health Inc. ceased offering small group health plans in Massachusetts and will begin nonrenewing all small group health business as of April 1, 2011.

⁵ Membership in plans offered by Minuteman Health, Inc. began January 1, 2014

⁶ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).

Massachusetts Division of Insurance
Quarterly Report of Health Maintenance Organization Membership in Closed Network Health Plans
as of June 30, 2017¹

OTHER MEMBERSHIP BY COUNTY

Closed Network

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at
Other² Members³	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter
None	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Other Members	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

PPO

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at
Other² Members³	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter
None	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Other Members	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

¹ Information reported by HMOs as of the end of the 2nd quarter of 2017 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

² Includes all members enrolled in the HMO whose group coverage and COBRA coverage have expired and who have converted to an individual (conversion) policy as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1." This includes persons who enrolled in group conversion plans offered prior to October 1, 1997.

³ Carriers that do not have any members in closed group conversion plans are not reflected in this report.